

# Persistent Poverty in Rural China: Where, Why, and How to Escape?

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**Summary.** — Using rural household panel data from three Chinese provinces, this paper identifies determinants of long-term poverty and tests the duration dependence on the probability to leave poverty. Special emphasis is given to the selection of the poverty line and inter-regional differences across provinces. Results suggest that the majority of population seems to be only temporary poor. However, the probability to leave poverty for those who were poor is differently affected by poverty duration across provinces ranging from no duration dependence in Zhejiang to highly significant duration dependence in Yunnan. The number of nonworking family members, education, and several village characteristics seem to be the most important covariates.

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**Key words** — poverty, Asia, China, rural population, hazard analysis, dynamics

## 1. INTRODUCTION

Although China accounts for three quarter of poverty reduction in the (developing) world during the last three decades, rural poverty is still a critical and highly debated issue in China. Understanding the nature of poverty, its persistence, and in particular the chance of moving out of poverty is a key to derive appropriate policies targeted to reduce it. Since the beginning of the economic reforms in the late 1970s, China has experienced rapid economic growth. This macroeconomic development has been accompanied by a dramatic reduction in absolute rural poverty at the individual level (Ravallion & Chen, 2007). Chinese statistics indicate a massive decline in the number of rural Chinese in absolute poverty from 250 million in 1978 to 34 million in 1999 based on a national poverty line. World Bank, (2003), using the international US\$ 1 per day poverty line, reports a slightly more modest decline in poverty from 260 to 97 million over the same period. According to the most recent figures, 40 million people still live in poverty (NBS, 2009).

Much of the debate on poverty, both past and current, has focused on the possibility that poverty is a condition that only affects few households. However, for those affected it matters whether they remain in poverty for a remarkable portion of their lifetime or a transitory period only. Standard poverty measures such as the head count ratio ignore such underlying dynamics. As the effectiveness of different poverty reduction measures depends crucially on the nature of poverty, persistent or transitory, gaining insights on the flows into and out of poverty is essential from a policy perspective. The more temporary poverty, the more programs that aim at stabilization of short-term income fluctuations are appropriate. If

poverty is more persistent, the need for measures improving the long-term labor market outcomes or social security system is stronger.<sup>1</sup>

Previous studies provide mixed results of the pervasiveness of persistent poverty in China. Recent estimates reveal that between 20% and 25% of the country's absolute poor live in persistent poverty (Chronic Poverty Research Centre, 2005, p. 87). Further, McCulloch and Calandrino (2003) use data from 1991 till 1995 collected in rural Sichuan and show that 44% were poor in at least one year. However, only 6% of the households were consumption poor in all 5 years. On the basis of panel data from four southern provinces, Jalan and Ravallion (1998) find that almost 60% of rural poverty in the three poorest provinces, Yunnan, Guangxi, and Guizhou, can be classified as persistent, but less than 20% in the better-off province Guangdong. Finally, a very recent analysis by Gustafsson and Ding (2009, p. 597) highlights that 6.2% of ethnic minorities experienced one three-year spell of poverty compared to 3.3% of the ethnic majority in rural China. Surprisingly, the difference between the two ethnic groups disappears when looking at the share of long-term poor on all poor households, 20% of minority households compared to 23% of the majority households.

The present study goes beyond the analysis of the nature of poverty and aims to analyze determinants of poverty persistence of Chinese rural households. More specifically, we analyze factors which explain a household's move out of poverty

\* Financial support from the German Research Foundation (DFG) and National Science Foundation of China (Grant: 71073155/G0305) are gratefully acknowledged. Final revision accepted: August 12, 2011.

including the impact of time spent in poverty. Using rural household panel data over the period 1995–2004 from the three provinces Zhejiang, Hubei, and Yunnan we first apply an ordered probit model to empirically examine household, farm and regional characteristics affecting the probability that households are long-term poor. Since the probit analysis is a static concept, we additionally apply a hazard approach to empirically examine how much of the preceding time spent in poverty increases or decreases the probability to leave poverty.

This paper contributes to the literature on poverty in rural China in several dimensions. First, it represents an attempt to analyze the transient and persistent aspect of poverty using different poverty lines representing two different philosophies of poverty measurement. Secondly, the results obtained from the ordered probit model and the hazard model provide important complementary insights into differences in the nature of poverty across rural Chinese regions. Moreover, the econometric analysis uses quite recent household-level data, capturing a period (1995–2004) of continued economic liberalization (Wang, Herzfeld, & Glauben, 2007). Finally, the results allow to argue for regionally differentiating policies against poverty.

The paper proceeds as follows. The next section discusses the choice of the appropriate poverty thresholds. The data underlying this analysis will be introduced in Section 3. Section 4 discusses briefly the incidence of poverty in the three provinces and compares the results according to the poverty threshold. The econometric analysis of long-term poverty is presented in Section 5 and Section 6 provides evidence of duration dependence on the probability to exit poverty. Finally, the paper ends with a conclusion.

## 2. CHOICE OF POVERTY THRESHOLD

The economic literature suggests two different philosophies to measure poverty (Green & Hulme, 2005). Whereas the first concept captures a person's economic inability to meet very basic needs, the second measure expresses a certain distance of individual income from the community norm. Usually, absolute poverty lines consist of a food component which bases on a minimum caloric requirement of between 2100 and 2400 calories per person and day and a nonfood component (Chen & Ravallion, 1996; Khan & Riskin, 2001). In essence, an absolute poverty measure neglects any interpersonal comparisons of utilities which has been named 'welfarism' in the literature (Sen, 2008). Nevertheless, as argued by Khan and Riskin (2001), any absolute poverty threshold carries some society's judgment what constitutes a minimum living standard, thus, could never be value free.

However, most Western countries use a concept of relative poverty due to the view that a measure of poverty should express whether a member of the society is excluded from the standards of living broadly available to others in the same society. Any individual should be able to participate fully in the social life of a community. This is nicely illustrated by a quotation from Adam Smith: "*A linen shirt, for example, is, strictly speaking, not a necessary of life. The Greeks and Romans lived, I suppose, very comfortably though they had no linen. But in the present times, through the greater part of Europe, a creditable day-labourer would be ashamed to appear in public without a linen shirt.*" (cited after Sen, 1984, p. 79). Finally, in most countries a normative consensus is established that members of a community should benefit fairly equal from a general increase in prosperity. The disadvantage of a relative poverty line is its

development over time which is highly correlated with welfare measure's development within the sample. A widening of the income distribution, for instance, will lead to an increase of the poverty headcount rate. A relative poverty line, thus, provokes criticism of measuring inequality instead of poverty (Sen, 1985; Townsend, 1985).

Whereas an absolute poverty line gives poverty estimates which are independent of the welfare measure's distribution, it needs a continuous update to express the real costs to reach a minimum living standard. Additionally, the calculation of such an absolute line introduces possible sources of measurement errors, like inter-provincial differences in food basket composition if a concept of minimum food intake is used or inter-provincial differences in price developments. More specifically, the Chinese national absolute poverty line has been criticized as too low and subject to several sources of bias among them the minimum level of caloric requirement, food bundle's composition, the use of planned prices, and the valuation of nonfood expenditures (Park & Wang, 2001). Furthermore, the heterogeneous economic development of Chinese provinces might create the need for a regionally differentiated poverty measure. Callan and Nolan (1991) conclude in their review of various ways to determine a poverty line that not one single measure of poverty is likely to dominate. Table 1 presents examples of different poverty lines applied in studies on China. For a more detailed comparison of the development of poverty within China related to differently defined poverty lines we refer to Park and Wang (2001).

Finally, the choice of the appropriate welfare indicator needs some attention. Previous studies use mainly income or consumption expenditure based poverty lines. One main difference between both is the expected smoothing of consumption from year to year, and therefore, a lower variability than income measures. Alternatively, Carter and May (2001) as well as Barrett and Carter (2005) suggest an asset based poverty line. However, its computation is far from being generalized. Gustafsson, Li, and Sato (2004) apply a subjective poverty line to estimate the extent of poverty among urban residents in China. The subjective poverty line is derived from the assessment of an adequate income for a specific type of household to make means end through specific survey questions.

Reflecting the advantages and disadvantages of the various definitions of poverty thresholds, the present study compares three different poverty lines: a province-specific relative poverty line and two absolute poverty lines, the national and an international one. To be more specific, the relative rural poverty line is defined at the half-median of the adjusted net income *per capita* per province in our data. We assume that individuals evaluate their well-being relative to others in the same village or province. Income growth in one province should have no impact on the poverty incidence in another province. The national rural poverty line is nominally constant across provinces and the international poverty line bases on US\$ 1 a day converted at Purchasing Power Parities.<sup>2</sup> The national rural poverty line is always below the relative and the international poverty line, and thus, serves as a lower bound of a set of possible poverty lines and resulting poverty estimates. As any equi-proportionate increase in income should only affect household's poverty status measured by an absolute poverty line, the comparison of exits out of relative and absolute poverty allows to draw conclusions about the nature of the income development.

Our measure of household's wealth bases on the sum of total household net income and converted value of own-produced grain consumption. Here, the former is defined as total cash

Table 1. *Rural poverty lines applied to Chinese data*

Author	Concept	Base	Year	Monetary value [RMB/year]
Chen and Ravallion (1996)	Absolute	Minimum calorie intake 2400 cal	1988	304
Ravallion and Chen (2007)	Absolute	Minimum calorie intake 2100 cal	2002	850
Khan (2008)	Absolute	Minimum calorie intake 2150 cal	1995	1157
Duclos <i>et al.</i> (2010)	Absolute	National rural poverty line	2002	850
Gustafsson and Ding (2009)	Absolute	National rural poverty line	2002	878
Gustafsson and Li (2004)	Absolute	US\$ 1 a day	1995	934
Yao (2000)	Absolute	US\$ 1 a day	1990	454
Zhang and Wan (2006)	Absolute		1995	530–1925

Note: Zhang and Wan (2006) apply six different absolute poverty lines ranging from the official rural poverty line (530 RMB) to an international poverty line of US\$ 2 a day (1925 RMB).

Table 2. *Relative and absolute poverty lines [unit: RMB/year]*

Year	Relative rural poverty line			National poverty line	International US\$ 1 a day poverty line
	Zhejiang	Hubei	Yunnan		
1995	2387	1007	679	530	1217
1996	2379	910	684	542–533	1188–1168
1997	2378	875	740	586–566	1161–1122
1998	2568	901	684	585–556	1147–1088
1999	2463	874	643	585–543	1133–1052
2000	2683	905	640	585–552	1132–1068
2001	2527	951	730	591–553	1131–1058
2002	2921	957	750	584–548	1111–1041
2003	3298	1062	743	585–551	1100–1035
2004	3483	1262	837	580–545	1081–1016

Note: All monetary measures in 1995 prices. Intra-year variation of absolute poverty lines caused by province-specific deflators.

income net of survey subsidies, transfers from rural relatives, income from selling assets, household management expenses as well as taxes and deliveries to township, village, and production groups. Additionally, own-produced grain consumption is valued at village level prices. *Per capita* household income results as the ratio of own-production adjusted household income to permanent residents.<sup>3</sup> Two reasons motivate the application of aggregated household income instead of individual income: First, shocks like bad harvests, business failure, illness or death are assumed to overwhelmingly affect the whole households as economic entity, that is creating a dependency between equivalent incomes of members of the same household (Biewen, 2005). Second, missing data of individual incomes and expenditures preclude any conclusion about intra-household income distribution. Table 2 presents the poverty lines used in the following econometric analysis.

### 3. DATA

The database underlying this analysis is drawn from survey data conducted annually by China's Research Center for Rural Economy (RCRE). The complete survey covers more than 22,000 households in 31 provinces and administrative regions. This study uses data from 32 villages in the three provinces Zhejiang, Hubei and Yunnan. Zhejiang is one of the richest Chinese provinces located at the East coast; Hubei represents the central middle income region and Yunnan belongs to south-west China and is one of the poorest provinces.<sup>4</sup> The sample collection proceeds in a stratified way for the village data: First, every county is sub-divided according to annual net income *per capita* into upper, middle, and lower levels (Benjamin, Brandt, & Giles, 2005). Second, the respective village is chosen from the three county groups according to geographic (plain, hilly or mountainous area), location types

(city, suburb or not) and economic features such as production characteristics. Subsequently, households are randomly selected within villages.

We use individual household data which are linked to a village level survey over the period 1995–2004. The sample covers approximately 2100 households per annum. Panel attrition is present, only 77% of the households that started in 1995 report data in every year.<sup>5</sup> The individual household data contain detailed household-level information on production, incomes and expenditures, education, labor supply, asset ownership and land holdings. Furthermore, the number of dependents and working family members as well as the gender composition of the household is recorded. Respondent households keep dairies of income and expenditures on a daily basis. Local administrators visit households monthly to collect information from the dairies. The RCRE household survey data have been previously used in studies by Duclos, Araar, and Giles (2010), Wan, Lu, and Chen (2006) and Benjamin *et al.* (2005). Furthermore, the village survey provides information on the respective village's resource endowment, number of working days of inhabitants and aggregated production as well as welfare and social indicators.<sup>6</sup>

In the following econometric analysis we use a wide set of household, household business and spatial factors. The selection of explanatory variables relies mainly on previous work on income mobility (Baulch & Hoddinott, 2000), determinants of poverty in the Chinese context (Wan & Zhou, 2005; Jalan & Ravallion, 2002) and theoretical work on poverty determinants (Callens, Croux, & Avramov, 2004).<sup>7</sup> Household characteristics include household size, household head's age, educational attainments of the several household members, share of non-working population, household registration status and engagement in local administration. More specifically, a dummy variable is assigned to households were the total number of

Table 3. *Descriptive statistics of explanatory variables*

		All provinces		Zhejiang		Hubei		Yunnan	
		Mean	Std. dev.	Mean	Std. dev.	Mean	Std. dev.	Mean	Std. dev.
<i>Household characteristics</i>									
Household size	Number of permanent residents in household	4.1	1.4	3.6	1.2	4.1	1.5	4.4	1.5
Age of head	Age of household head (in categories)	3.0	1.1	3.1	1.0	3.0	1.1	2.9	1.1
Dependents	Share of nonworking household members	0.3	0.2	0.3	0.2	0.3	0.2	0.3	0.2
Elementary education	Share of household labor force with completed elementary education	0.4	0.3	0.4	0.3	0.4	0.3	0.4	0.4
Secondary education	Share of household labor force with completed secondary education	0.3	0.3	0.4	0.3	0.4	0.3	0.2	0.3
Higher education	Share of household labor force with completed higher education	0.1	0.2	0.1	0.2	0.1	0.2	0.0	0.1
Hukou	Dummy for any household member with a nonrural registration	0.1	0.3	0.1	0.3	0.1	0.3	0.1	0.3
Cadre	Dummy for any household member working as village cadre	0.1	0.2	0.1	0.3	0.1	0.3	0.0	0.2
<i>Farm characteristics</i>									
Land size	Land size <i>per capita</i> (in mu)	1.3	1.4	0.6	0.6	1.3	1.4	1.6	1.7
Asset value	Productive assets <i>per capita</i> (in 1000 yuan)	2.0	12.9	5.1	16.3	0.6	1.8	2.1	18.9
Cropping	Cropping as single agricultural activity	0.1	0.3	0.0	0.2	0.1	0.3	0.0	0.2
HHI	Hirschman-Herfindal-Index of household income sources	0.5	0.2	0.5	0.2	0.5	0.2	0.4	0.2
<i>Village characteristics</i>									
Unutilized labor force	Share of person-working days less than 300/ year	0.1	0.2	0.2	0.1	0.1	0.2	0.1	0.1
Migration	Share of out-migrating village residents	0.01	0.01	0.01	0.01	0.01	0.02	0.01	0.01
Population density	Natural log of permanent residents over village area	-1.3	1.3	-0.9	1.1	-1.0	1.0	-2.1	1.4
Suburb	Village in suburban area	0.2	0.4	0.1	0.3	0.2	0.4	0.2	0.4
Plain	Village on plain	0.3	0.4	0.5	0.5	0.3	0.4	0.2	0.4
Mountains	Village in mountainous area	0.4	0.5	0.2	0.4	0.3	0.5	0.6	0.5
Average village income	Annual net income <i>per capita</i> (in 100 yuan)	24.6	20.9	50.6	27.9	17.3	5.0	19.5	18.1

Source: Own computation based on RCRE data.

permanent residents exceeds the number of household members with a rural registration.<sup>8</sup> The set of household business characteristics controls for land and productive entitlements per household member and diversification of business activities as risk spreading mechanism. Finally, a set of covariates controls for local characteristics measured at village level like share of migrants, population density, unutilized labor capacity and geographic characteristics. The unutilized labor capacity has been derived from the number of nonworked days, where 300 days are counted as one unemployed person, and divided over village's working population. Official provincial rural consumer price index (CPI) data have been used to convert all monetary variables, like income, consumption, assets and transfers, to 1995 prices. Descriptive statistics and definitions of all explanatory variables are presented in Table 3.

#### 4. INCIDENCE OF POVERTY

Figure 1 graphically portrays the distribution of net income *per capita* for the three regions in 2004. The ranking of regions in terms of their Gross Regional Product (GRP) *per capita* is reflected in the net income of the surveyed rural households. Interestingly, the sample from Hubei shows the narrowest in-

come distribution pointing to a comparatively higher income inequality in Zhejiang and Yunnan.

Comparing the different levels of poverty derived from the use of the three poverty lines shows that conclusions differ across provinces (Table 4). Whereas the relative poverty line results in the highest headcount ratio for Zhejiang, with on average 14% poor over the period 1995–2004, applying the international poverty line yields on average the highest headcount ratio for Hubei and Yunnan. Whereas the absolute poverty line points to less than 1% poor in Zhejiang, this share reaches 1.3% in Hubei and even 7% in Yunnan. These results already illustrate the great heterogeneity across the three provinces in terms of level as well as distribution of income. Convincingly, the estimated headcount rates are consistent with estimates by Yao, Zhang, and Hanmer (2004) as well as by Khan and Riskin (2001) for the same three provinces using the international poverty line.

#### 5. PERSISTENCE OF POVERTY AND ITS DETERMINANTS

Before looking closer at the determinants of long-term poverty, the relevance of poverty persistence will be quantified.

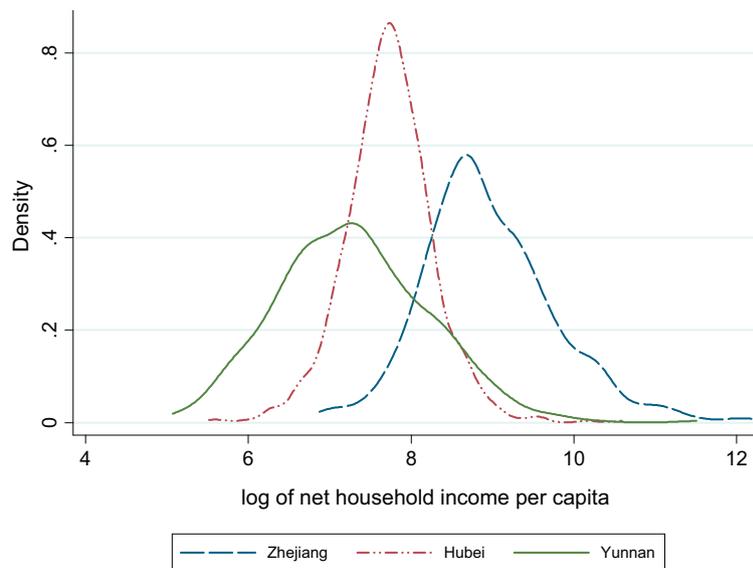


Figure 1. Kernel Density Estimation of log (net income per capita) in 2004. Source: Own computation based on RCRE data.

Table 4. Rural poverty head-count, 1995–2004

Year	Head-count ratio (relative poverty line)				Head-count ratio (national poverty line)				Head-count ratio (internat. poverty line)			
	Average three provinces (%)	Zhejiang (%)	Hubei (%)	Yunnan (%)	Average three provinces (%)	Zhejiang (%)	Hubei (%)	Yunnan (%)	Average three provinces (%)	Zhejiang (%)	Hubei (%)	Yunnan (%)
1995	9.17	11.78	7.13	10.41	1.19	0.21	0.33	3.67	19.20	2.57	14.49	43.67
1996	11.29	16.09	7.72	13.21	1.94	1.07	1.01	4.47	20.30	4.51	18.12	39.23
1997	11.35	18.16	6.95	12.83	1.84	1.50	1.01	3.67	18.42	4.27	17.71	33.20
1998	11.91	15.17	9.70	12.83	2.69	0.43	2.34	5.50	18.86	1.92	17.39	37.68
1999	11.81	11.56	9.38	16.46	3.77	0.86	1.67	10.37	19.95	3.21	17.41	40.45
2000	10.58	16.74	5.03	14.84	3.56	1.07	1.34	9.96	18.63	2.57	14.88	40.65
2001	11.66	10.90	7.92	19.11	3.87	0.95	1.56	10.57	16.91	1.66	15.40	32.72
2002	11.97	12.82	8.59	17.31	3.56	0.21	2.34	8.96	16.01	1.92	14.17	32.79
2003	11.85	13.25	7.47	18.53	2.75	0.85	1.00	7.74	13.58	1.71	8.36	34.42
2004	11.16	12.20	7.02	17.92	1.54	0.00	0.33	4.89	9.96	0.27	4.34	27.49

Source: Own computation based on RCRE data.

Table 5 presents Markov transition matrices for all poverty measures for the whole sample and disaggregated across provinces. The calculated transition probabilities represent the probability to move out of poverty or stay in poverty from 1 year to the next, without taking into account household's heterogeneity and poverty history. Based on a Cochran  $\chi^2$  test of equality of the transition matrices we can conclude that transition probabilities differ between provinces. As probability to enter poverty is much smaller than the probability to leave poverty, Chinese rural households face an asymmetric poverty exit and entry behavior. It holds across all three provinces that mean length of stay below the national poverty line is lower than below the relative as well as the international poverty line. That is, households below the very low poverty threshold leave poverty faster than households below the two higher thresholds. This result leads us to conclude that income growth shifts the income distribution entirely while keeping its shape rather constant. However, the considerably lower mean length of stay below the higher international line clearly separates the richer province Zhejiang from the other two provinces. As indicated by all three measures, the annual transition probabilities, the mean length of stay in poverty and the Prais mobility index, persistence of poverty is highest in Yunnan. Finally, across the three poverty thresholds the

distance between the mean length of stay in poverty increases from the richest to the poorest province. Based on these results, we conclude that the exit from poverty-process differs across provinces and, subsequently, test whether the difference is related to the time spent in poverty or the explanatory variables.

As pointed out by Jalan and Ravallion (1998, 2000), a major share of Chinese households experience poverty as transitory phenomenon. This general observation is in line with results from other developing countries for example, Bigsten and Shimeles (2008) for Ethiopia; McKay and Lawson (2003) and Baulch and Masset (2003) for Vietnam. As will be shown in this section, our data underline this observation, but, at the same time, reveal great discrepancies between provinces and type of poverty line used. Suppose the unobserved latent variable "time spent in poverty" is approximated by grouping households into three classes: households who are never poor, those who live between 1 and 4 years in poverty and those who live half of the sampled period or longer, that is, at least 5 years or more, below the poverty line. As presented in Table 6, relying on the relative poverty line, between 43% (Zhejiang) and 71% (Hubei) of households in our sample experience never a poverty spell. Turning to the absolute national poverty line this share increases and the ranking of regions

Table 5. *Markov transition probability matrices*

Transition from... to...	Relative poverty line		National poverty line		International poverty line	
	Nonpoor	Poor	Nonpoor	Poor	Nonpoor	Poor
<i>All three provinces</i>						
Nonpoor	0.93 (0.002)	0.07 (0.002)	0.98 (0.001)	0.02 (0.001)	0.92 (0.002)	0.08 (0.002)
Poor	0.54 (0.012)	0.46 (0.012)	0.63 (0.023)	0.37 (0.023)	0.40 (0.009)	0.60 (0.009)
Mean length of poverty	1.86		1.56		2.48	
Prais mobility index	0.61		0.66		0.48	
<i>Zhejiang</i>						
Nonpoor	0.90 (0.005)	0.10 (0.005)	0.99 (0.001)	0.01 (0.001)	0.98 (0.002)	0.02 (0.002)
Poor	0.60 (0.021)	0.40 (0.021)	0.77 (0.075)	0.23 (0.075)	0.75 (0.042)	0.25 (0.042)
Mean length of poverty	1.68		1.29		1.33	
Prais mobility index	0.70		0.78		0.77	
<i>Hubei</i>						
Nonpoor	0.95 (0.003)	0.05 (0.003)	0.99 (0.001)	0.01 (0.001)	0.91 (0.003)	0.09 (0.003)
Poor	0.66 (0.019)	0.34 (0.019)	0.83 (0.036)	0.17 (0.036)	0.56 (0.014)	0.44 (0.014)
Mean length of poverty	1.52		1.20		1.77	
Prais mobility index	0.71		0.84		0.65	
<i>Yunnan</i>						
Nonpoor	0.92 (0.004)	0.08 (0.004)	0.96 (0.003)	0.04 (0.003)	0.87 (0.006)	0.13 (0.006)
Poor	0.38 (0.019)	0.62 (0.019)	0.54 (0.028)	0.46 (0.028)	0.26 (0.011)	0.74 (0.011)
Mean length of poverty	2.61		1.84		3.79	
Prais mobility index	0.46		0.59		0.39	

Note: Standard errors in parentheses; The probability to remain poor from one year to the next is denoted with  $p_{PP}$ . Mean length of stay in poverty is  $1/(1 - p_{PP})$ . Prais mobility index of the matrix P is calculated as  $M(P) = 2 - \text{tr}(P)$  (Geweke, Marshall, & Zarkin, 1986).

Source: Own computations based on RCRE data.

Table 6. *Number of households in cohorts according to time spent in poverty*

Duration	All provinces	Zhejiang	Hubei	Yunnan
<i>Relative povert line</i>				
Never poor	807	115	438	254
1–4 years poor	452	125	214	113
≥5 years poor	103	29	19	55
<i>National poverty line</i>				
Never poor	1184	253	611	320
1–4 years poor	161	16	60	85
≥5 years poor	17	0	0	17
<i>International poverty line</i>				
Never poor	704	229	342	133
1–4 years poor	429	40	264	125
≥5 years poor	229	0	65	164

Source: Own computation based on RCRE data.

reverses: Between 76% (Yunnan) and 99% (Hubei) of all households are never absolutely poor. According to the (higher) international poverty line between 32% (Yunnan) and 85% (Zhejiang) of the households were never poor.

Depending on the poverty line, between 65% and 90% of households which are poor leave poverty before a spell length of 5 years. Regarding the last cohort, the long-term poor, again the province Zhejiang represents the largest difference

in figures based on relatively (11%) and absolutely persistently poor (0%). The figures for Yunnan clearly demonstrate the relative positions of the poverty lines. Whereas only 4% of all households lived five or more years in poverty according to the national poverty line, this share increases to almost 40% when looking at the international poverty line.

However, are there household or household business characteristics which explain why a specific household belongs to

Table 7. *Determinants of long-term poverty (N = 1362)*

	Relative poverty line		National poverty line		International poverty line	
	Coef.	Standard error	Coef.	Standard error	Coef.	Standard error
<i>Household characteristics</i>						
Household size	0.06**	0.027	0.09***	0.033	0.12***	0.027
Age of head	0.09**	0.036	-0.03	0.052	0.03	0.037
Dependents	0.43**	0.181	0.29	0.246	0.22	0.174
Elementary education	-0.69***	0.131	-1.06***	0.168	-0.84***	0.134
Secondary education	-0.54***	0.146	-1.01***	0.188	-1.13***	0.147
Higher education	-1.04***	0.255	-0.97**	0.341	-1.48***	0.263
Hukou	-0.27	0.165	-0.55*	0.286	-0.55***	0.167
Cadre	-0.25	0.157	-0.21	0.221	-0.25	0.158
<i>Farm characteristics</i>						
Land size	0.12***	0.035	0.17***	0.034	-0.002	0.034
Asset value	-0.01	0.012	-0.004	0.019	0.01	0.012
Cropping	0.24	0.209	-0.006	0.304	0.10	0.212
HHI	0.32	0.237	0.95**	0.375	0.48**	0.238
<i>Village characteristics</i>						
Unutilized labor force	3.56***	0.421	1.75***	0.624	0.92**	0.402
Migration	7.42***	2.305	7.80**	3.269	5.02**	2.312
Population density	-0.35***	0.067	-0.27***	0.099	-0.36***	0.063
Suburb	-0.76***	0.187	-0.15	0.267	-0.44**	0.175
Plain	0.22*	0.120	0.57***	0.168	0.40***	0.108
Mountains	-0.57***	0.137	-0.32	0.200	-0.02	0.137
Average village income	0.02***	0.003	-0.01	0.006	-0.03***	0.005
$\mu_1$	1.81	0.268	2.13	0.350	0.27	0.270
$\mu_2$	3.36	0.279	3.83	0.367	1.64	0.273
Pseudo $R^2/AIC$	0.17	2001.2	0.24	930.6	0.26	2069.2

Note: Estimation bases on balanced panel.

Source: Own computations based on RCRE data.

\*\*\* Denotes 1% significance level, respectively.

\*\* Denotes 5% significance level, respectively.

\* Denotes 10% significance level, respectively.

one of the three cohorts? The following ordered probit model explains the probability of each household to belong to one of those three groups by a matrix of explanatory variables (Greene, 2000). As marginal effects of the ordered probit model are difficult to derive, we are only able to derive conclusions on the probability to be never poor and to be at least 5 years poor.<sup>9</sup> All explanatory variables enter with their initial levels, that is, recorded in the first year of our sample (1995) and the sample is restricted to the balanced panel ( $N = 1362$ ). Table 7 presents the results of the ordered probit analysis for the three poverty lines. A test of joint equality of the regression coefficients to be zero is clearly rejected. Based on the pseudo  $R^2$  measure, the selection of explanatory variables explains the probability to be poor according to the international absolute poverty line better than according to the other two poverty lines. The direction of the estimated coefficients, however, is the same in explaining relative as well as absolute poverty except for one variable. Out of the household characteristics, household size and share of nonworking household members seem to increase the probability to live more years in poverty. A higher share of educated household members at each of the three educational levels and the existence of any household member with a nonrural household registration (*Hukou*) each reduces the probability to be long-term poor. Our results are in line with findings by Gustafsson and Ding (2009) who find a higher probability to be permanently poor linked to larger households. Similarly to our results, they find household head's education related to a lower probability to be poor. The quantitatively different estimates for age of household

head and nonworking household members using the relative poverty line compared to the two absolute lines points to lagging opportunities of these households to participate in the general income growth. Conversely, any household member holding a nonrural registration (*Hukou*) enables the respective household to easier raise household income above absolute thresholds, however, seems not to affect its relative position in the income distribution.

Somewhat unexpected, households operating on relatively larger farms show a higher probability to be persistently poor. More in line with expectation, households with a lower diversification of income sources (*HHI*) experience a higher probability to be persistently poor in absolute terms.<sup>10</sup> The quantitative magnitude of both variables suggests the highest impact on poverty defined by the national poverty line, that is, for households with very low incomes.

Finally, the estimated coefficients representing village characteristics reveal a high influence of spatial characteristics on an individual's probability to be poor. Whereas villages with a higher population density and located close to cities (*Suburb*) are unanimously associated with a lower probability to be long-term poor, the local unutilized labor capacity has an increasing effect on this probability. Similarly, villages with a higher share of migrating inhabitants are home of more long-term poor households. The different behavior of relative and absolute poverty lines is illustrated by the variable village average income. Whereas the probability to lag behind the relative poverty line is higher for households in richer villages, the probability to remain below the absolute poverty line is

significantly lower. This somewhat counterintuitive result might be explained by the fact that relatively richer villages are signified by a broader income distribution and tend to be located in the richest province Zhejiang.<sup>11</sup>

## 6. POVERTY EXITS

The ordered probit analysis does not take into account, first, that the time a household spent in poverty could be longer than the observed duration. That is, for poor households in the first or the last year of the sample we might underestimate the true length of poverty spells. Second, the probability to leave poverty might be influenced by the time spent in poverty. In order to properly control for these two aspects, a hazard model has to be used. Bane and Ellwood (1986) and Stevens (1994) are among the first to apply this method to poverty analysis. The advantage of the hazard model is that it controls for the influence of the time a household spent in poverty on his instantaneous probability to raise household income above the poverty line conditioning on covariates. Additionally, it does not impose any linearity restriction between the states poor and nonpoor on the one side and the covariates on the other side.

Define  $T$  as the variable measuring duration of spells in poverty and the matrix of covariates  $\mathbf{X}$ . As poverty status is derived from annual data and exact time of exit is unknown, we are forced to analyze the probability of exit within the  $j$ th year:  $\Pr(t_{j-1} < T \leq t_j)$ .<sup>12</sup> The interval hazard rate,  $h(j)$ , or discrete hazard rate, expresses the probability of exiting poverty within a given year, conditional upon poverty to year  $t_j$ :  $h(j) = \Pr(t_{j-1} < T \leq t_j | T > t_{j-1}, \mathbf{X})$ . After controlling for the impact of covariates, the hazard function provides a convenient definition of duration dependence. Negative duration dependence and a decreasing hazard to leave poverty exists at  $t$  if the probability to exit poverty decreases with the number of years a household remains poor.

The hazard function can be represented as a product of the baseline hazard  $h_0(j)$  and the explanatory variables. By depending on duration  $t$  only, the baseline hazard neglects any heterogeneity among households. However, behavioral heterogeneity among individuals might change the individual hazard. Part of such variation can be accounted for by controlling for household's observed individual characteristics. Accordingly, we specify a complementary log-log hazard rate (Jenkins, 1995):  $h(j, \mathbf{X}) = 1 - \exp[-\exp(\beta' \mathbf{X} + \gamma_j)]$ , where  $\gamma_j$ , the baseline hazard, is modeled as a piecewise-constant function by using dummy variables for each year in poverty. The matrix of covariates  $\mathbf{X}$  contains the household, farm and village characteristics and  $\beta$  is a vector of parameters to be estimated.

In order to reflect the heterogeneity across the three provinces, additionally, each econometric model is estimated for each province separately.<sup>13</sup> All time-varying covariates are observed independently of the poverty status. Therefore, standard asymptotic estimation techniques provide viable means of estimates of the relative risk parameters  $\beta$  (Kalbfleisch & Prentice, 2002, p. 196). We apply the grouped data approach suggested by Prentice and Gloeckler (1978).<sup>14</sup>

Before specifying the semi-parametric hazard model, we compare the shape of the unconditional hazard and survival functions across provinces and poverty lines. Figure 2 presents Kaplan-Meier survival functions. The length of the poverty spell is shown on the horizontal axis and the vertical axis represents the probability to leave poverty. Almost all survival functions suggest a decreasing probability to leave poverty after one additional year in poverty. Furthermore, the

estimates across all three poverty lines indicate the highest probability to remain poor for households in Yunnan. The following analysis will provide evidence of the baseline hazard function's shape after controlling for covariates.

Turning to the results of the semi-parametric hazard model, in each of the following models the null hypothesis that all coefficients are zero is clearly rejected by likelihood ratio tests. Except for the national poverty line, likelihood ratio tests justify the explicit modeling of duration dependence. The results of the semi-parametric hazard models are presented in two tables: Table 8 reports the estimated coefficients of the baseline hazard and Table 9 displays the coefficients of the covariates. Larger estimates of the duration-specific dummies are associated with a higher hazard of exiting poverty. Whereas an estimate of zero corresponds to a hazard rate of 0.63, an estimated coefficient of one corresponds to a hazard rate of 0.93. Therefore, the estimates in Table 8 suggest hazard rates close to one for Yunnan and lower hazard rates for the other two provinces. However, as most of the coefficients are not statistically significantly different from zero, the estimates suggest a piecewise-constant effect of duration in poverty on the probability to leave poverty. Especially, for the subsample from Yunnan, the poorest province, the probability to leave poverty does not change significantly with time spent in poverty. Such a result suggests that the unconditional estimates in Fig. 2 lead to a misleading conclusion if neglecting the impact of covariates. Furthermore, in the case of Hubei, the estimated coefficients point to an increasing probability to pass the national poverty line. Estimates for Zhejiang suggest a constant impact of the spell length on the probability to leave poverty. Summing up, the results point to a different nature of duration dependence across provinces.

Besides the time spent in poverty, various household, household business and village characteristics influence the probability to leave poverty. The estimated coefficients of the semi-parametric hazard models besides the baseline function are presented in Table 9. Similar to determinants of long-term poverty, household covariates facilitating significantly the move out of poverty are related to household's educational attainment and position in village administration. Whereas primary education shows quantitatively the highest influence to leave relative poverty, secondary education has the highest impact on the hazard to pass the international poverty line. With respect to the national poverty line, both levels of education show quantitatively a similar influence. A look on the descriptive statistics of the population at risk might explain this difference. The share of household members with elementary education is very similar in the subgroups below the relative and the international poverty line. But the share of household members with secondary education in families below the national poverty line is more than half that of families experiencing relative poverty spells. Similarly, the probability to leave poverty is between 1.9 and 2.8 times higher for households with a member working in the village administration. The fact that the predicted effect is higher with respect to the relative poverty line is interpreted as showing the existence of networks which help in running emerging economic activities successfully. Similar results have been reported by Knight and Yueh (2008) for the role of social capital in urban labor markets and Knight and Song (2003) regarding the access to employment in local nonfarm enterprises. Conversely, the probability to leave poverty is lower for larger households and a higher number of (officially) nonworking family members.<sup>15</sup>

Moving on to the household business characteristics reveals a lower probability to leave poverty for households with more

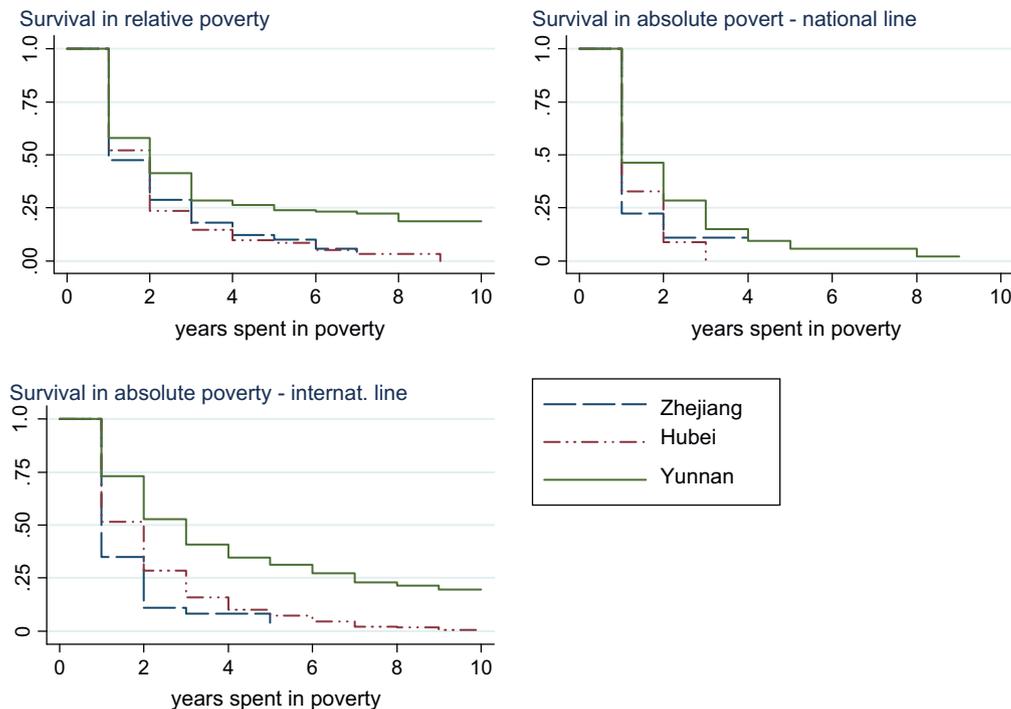


Figure 2. Survival functions of poverty spells. Source: Own computations based on RCRE data.

Table 8. Conditional estimates of duration dependence from hazard model

Duration of poverty spell	Relative poverty—exit				National poverty line—exit				International poverty line—exit			
	Pooled sample	Zhejiang	Hubei	Yunnan	Pooled sample	Zhejiang	Hubei	Yunnan	Pooled sample	Zhejiang	Hubei	Yunnan
1	-0.07	0.85	-0.53	<b>3.24</b>	0.46		<b>-4.69</b>	<b>4.13</b>	<b>0.72</b>	0.93	0.08	<b>2.73</b>
2	-0.17	0.72	-0.36	<b>3.07</b>	0.16		<b>-3.92<sup>a</sup></b>	<b>3.76</b>	<b>0.83</b>	1.09	0.05	<b>3.03</b>
3	-0.23	0.79	-0.75	<b>3.49</b>	0.64			<b>4.35</b>	<b>0.70</b>	1.10 <sup>a</sup>	0.01	<b>2.80</b>
4	<b>-0.71</b>	0.80 <sup>a</sup>	-1.06 <sup>a</sup>	<b>2.08<sup>a</sup></b>	0.29 <sup>a</sup>			<b>4.18</b>	<b>0.46</b>		-0.22	<b>2.62</b>
5	<b>-1.30<sup>a</sup></b>								0.06		0.02 <sup>a</sup>	<b>2.09</b>
6									<b>0.52</b>			<b>2.79</b>
7									<b>0.67</b>			<b>2.74<sup>a</sup></b>
8									-0.01 <sup>a</sup>			

Note: Not enough observations for Zhejiang and national poverty line to estimate full model. Estimates in bold statistically significantly different from zero at least at 10% significance level.

Source: Own computations based on RCRE data.

<sup>a</sup>Dummy controls for duration up to this spell length and higher.

land per working family member. Comparing the size of the coefficients points to a stronger impact for households below the national poverty line than for relatively poor households. However, the reliance on cropping activities as the single household agricultural activity is predicted to result in a 26% lower probability to pass the international poverty line. More productive assets increase the hazard to climb out of poverty. Comparing the estimates across the three poverty lines points to a quantitatively largest impact of productive assets on the probability to raise income above the national poverty line. Looking at the relative poverty line, the quantitatively lower estimate suggests that household business activities do not belong to the fastest growing income sources.

Among the local characteristics, population density and village's location in a mountainous area are main drivers to end spells of poverty. With respect to the relative and the national poverty line households in mountainous villages experience a two time higher probability to leave poverty. Looking at the

international poverty line the hazard is much lower and yields only a 1.4 higher probability. Households in villages with a higher share of migrants show a lower probability to leave poverty. This result does not allow any conclusion concerning a direct negative relationship between migration and poverty. Rather we argue that migration originates from the poorer and economically disadvantaged villages. Furthermore, our current specification of the model excludes any potential future flows of money from migrants back to their village. Surprisingly and in line with results of the ordered probit analysis, the average income of the village acts as inhibitor to leave relative poverty.

Comparing the hazard models across provinces yields only few differences.<sup>16</sup> Most strikingly, the household size increases the probability to leave relative poverty in Zhejiang but reduces the probability to leave relative poverty in Yunnan. In both regions, larger families seem to face different opportunities to participate in economic activities. At the same time,

Table 9. *Covariates of hazard model—exit from poverty*

Variable	Relative poverty line		National poverty line		Internat. poverty line	
	Coef.	Standard error	Coef.	Standard error	Coef.	Standard error
<i>Household characteristics</i>						
Household size	-0.03	0.025	-0.13***	0.043	-0.12***	0.024
Age of head	-0.05	0.034	-0.002	0.076	-0.01	0.031
Dependents	-0.19	0.165	0.41	0.333	-0.41***	0.160
Elementary education	0.39***	0.127	0.62**	0.240	0.39***	0.119
Secondary education	0.24*	0.142	0.61*	0.338	0.78***	0.137
Higher education	-0.03	0.204	-0.22	0.485	0.46*	0.253
Hukou	0.16	0.139	-0.86**	0.362	0.47***	0.147
Cadre	1.02***	0.319	<sup>a</sup>		0.66***	0.242
<i>Farm characteristics</i>						
Land size	-0.06**	0.031	-0.13***	0.045	-0.05	0.032
Asset value	0.04***	0.014	0.43**	0.196	0.14***	0.041
Cropping	-0.19	0.144	-0.41	0.324	-0.30**	0.151
HHI	0.48**	0.216	0.61	0.498	-0.30	0.250
<i>Village characteristics</i>						
Unutilized labor force	-0.57	0.387	-0.62	1.010	0.72*	0.389
Migration	-4.66	3.115	-5.89	10.123	-18.10***	3.040
Population density	0.22***	0.068	0.21	0.176	0.50***	0.068
Suburb	-0.004	0.151	0.07	0.454	-0.07	0.158
Plain	0.20*	0.112	-0.15	0.328	-0.19	0.126
Mountains	0.48***	0.148	0.72*	0.409	0.22	0.138
Average village income	-0.01***	0.002	-0.01	0.010	-0.001	0.003
Model diagnostics	Statistic	<i>p</i> -Value	Statistic	<i>p</i> -Value	Statistic	<i>p</i> -Value
H0: all parameters except const = 0	406.65	<0.001	83.62	<0.001	965.80	<0.001
H0: no duration dependence	39.03	<0.001	3.06	0.55	31.05	<0.001
AIC	2354.8		501.6		3262.4	
No. of spells/No. of exits	1834/785		387/227		2922/976	

Note: Source: Own computations based on RCRE data.

<sup>a</sup>Dropped due to perfect relation with dependent variable.

\*\*\* Denotes 1% significance level, respectively.

\*\* Denotes 5% significance level, respectively.

\* Denotes 10% significance level, respectively.

the downward shift of the baseline hazard to leave relative poverty for households with a higher share of nonworking members for the sample from Zhejiang is more than five times as large as for Hubei and almost ten times as large as for Yunnan. Finally, the negative impact of land entitlements *per capita* on the probability to leave poverty is predicted to be the absolutely highest for Yunnan and with respect to the relative poverty line.

A final qualifying remark seems appropriate. The share of censored observations, that is, poor households where either entry or exit into poverty is unobserved, ranges from 30% to 80%. Especially, for the sub-sample from Yunnan this group of households forms the majority of the sample at risk (52–80%). Based on this observation an extended sample is required to obtain more sound conclusions of duration dependence for the long-term poor.

## 7. CONCLUSIONS

This paper provides new evidence on the poverty mobility of Chinese rural households. Using a 10-year panel over 2100 households from three provinces, the determinants of exiting poverty are investigated taking into account the duration of poverty. A hazard-rate multivariate-modeling framework is applied to three different poverty lines, one relative and two absolute ones.

Obviously, rural households have been able to profit from general provincial economic development as shown in the example of Zhejiang. Here the goal should be to retain a broad participation in prosperous activities. Richer provinces such as Zhejiang might rely more on risk management institutions enabling households to continue to participate in economic growth. Policy measures should focus at institutions to manage price and income variation like market information or insurance mechanisms. Instead, absolute poverty is more prevalent and, independent of the poverty line, more persistent in the poorest province Yunnan. Here, policy measures should target at a general improvement of earning opportunities for the poorest households. Looking at the impact of duration dependence reveals significant differences across provinces. Whereas duration dependence does not matter for Zhejiang, it does so for Yunnan. However the chance of escaping poverty remains constant as the poverty spell becomes longer. Therefore, our data do not provide evidence of a poverty trap where the longer a household is poor the lower its chance to escape poverty.

Regarding the household related covariates, household size and the share of nonworking family members seem to increase poverty persistence. On the other hand the education of working family members at different levels and any household member having a position as village cadre increases the probability to leave poverty. Land endowment and reliance on cropping as single household business seem to increase poverty

persistence. Particularly, the result with respect to land endowment allows two different conclusions. On the one hand, agricultural activities seem to yield only modest returns. On the other hand, nonfunctioning factor markets, for example for hiring labor, limit the full exploitation of the production potential. Which of the two alternatives is more appropriate, needs further analysis. Regarding the covariates controlling for geographical conditions, persistence of poverty is lower in more densely populated and, surprisingly, mountainous areas. Average income *per capita* at village level has an ambiguous role. It reduces the probability to climb above the relative poverty line. Although a relative poverty line captures more aspects of income inequality than pure needs of people, the determinants of persistent poverty point very frequently into the same direction as determinants of persistent absolute poverty.

Despite the general conclusion that poverty is a transitory phenomenon, poor Chinese provinces show a higher relevance of persistent poverty across all poverty thresholds. Thus, different policy measures are needed in order to well address these issues. Province specific objectives and measures in combating poverty seem appropriate. In less wealthy provinces such as Yunnan very poor households should be targeted first and measures should aim at reducing absolute poverty. Here giving people access to prosperous economic activities might be the most relevant measure. Education of rural people seems to be the most promising starting point to enable households to overcome the duration dependence once they experience poverty spells. Furthermore, helping farmers to set up additional household business activities besides cropping might reduce poverty persistence in rural China.

## NOTES

1. For a survey of the literature on chronic poverty see McKay and Lawson (2003).
2. The exact definition of the national poverty line is described in detail in Yao (2005) and NBS (2004).
3. Due to lack of generally accepted equivalence scales for Chinese rural households, all household members are weighted equally.
4. *Per capita* Gross Regional Product in 2004 amounts to 23,942 RMB, 10,500 RMB and 6,733 RMB, respectively (NBS, 2006).
5. Extensive tests following the method suggested by Fitzgerald, Gottschalk, and Moffitt (1998) point to no influence of panel attrition on our results. Detailed results are available from the authors.
6. Unfortunately, the data set does not contain any information on health or nutrition status to account for nonmonetary dimensions of poverty as suggested by Baulch and Masset (2003).
7. Household characteristics bases mainly on the life cycle hypotheses and human capital theory. Village characteristics and village cadre status belong to the structural perspective (Callens et al., 2004; McKernan & Ratcliffe, 2002; Iceland, 1997).
8. Unfortunately we cannot trace rural registration status to individuals in all years. Data of the last 2 years (2003 and 2004) show that household members with a non-rural registration enjoyed a significantly longer period of education and don't work in agriculture (i.e., industry, commercial/other services).
9. The effect of an estimated coefficient on the middle categories of the dependent variable of an ordered probit model is ambiguous (Greene, 2000).
10. The Herfindahl-Hirschman-Index (*HHI*) expresses the degree of concentration of income from the different household business' activities, wage work and capital income. It does not penalize any of these activities.
11. The correlation coefficient between the variance of household incomes at village level and the village average income *per capita* is positive (0.66) and statistically significant.
12. For a more detailed description of the method the reader is referred to Kalbfleisch and Prentice (2002).
13. Formal tests of the equality of the survivor function across provinces support this hypothesis. Results are available upon request.
14. Iceland (1997) shows that dropping left-censored observations might cause serious selection bias. Therefore, both types of censoring, unobserved start of poverty spell as well unobserved end of poverty spell, are treated equally in this analysis.
15. Underlying data do not allow separating this effect into children and retired family members.
16. Detailed results are available upon request.

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